



We are looking for talented Sugar Technologists for our Sales Team

Position: Senior and Junior Sales Positions
Division: Sugar Plant & Machinery
Location: Mumbai or Pune
Experience: 3+ years of experience in Sugar Machinery sales or relevant sugar factory experience
Qualification: Sugar Engineer or Sugar Technologist / B.E with Sugar Industry experience

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in 31 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Pune, Ahmednagar, and Chennai. Shrijee has three manufacturing facilities located in the western and southern parts of India.

We have more than 130 people in our team, including 50 Engineers and 15 MBAs. In addition to these, at any given time, we usually have 200-300 people working on our sites in India & overseas.

We are looking for Salespeople for our Mumbai or Pune office.

Responsibilities include:

1. Visiting sugar factories in India, South-East Asia, Africa and India's neighboring countries for promotion of Shrijee Sugar Machinery & Equipment.
2. Contacting prospective clients, giving company presentations and customer-relationship building.
3. Generating inquiries and preparing proposals, quotations, and tenders.
4. Client servicing and follow up.
5. Identifying and managing dealers/agents.
6. Co-coordinating with project and manufacturing department.

We are looking for:

1. 3+ years of experience in Sugar Machinery sales or relevant sugar factory experience.
2. Education in Sugar Engineering or Sugar Technology or B.E with Sugar Industry experience.
3. Strong written and verbal communication skills.
4. Strong computer skills (MS Word, MS Excel, MS PPT, Internet)
5. Willingness to travel in India and overseas.
6. Presentation and public speaking skills.
7. Team spirit, good work ethic and high integrity (we do a thorough background check).

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com

Please send resume and cover letter to: careers@shrijee.com.

E-mail subject line: Sales Team

Shrijee Group

A-504 | 505, Dynasty Business Park, Andheri-Kurla Road, Andheri (East), Mumbai - 400059.