



Position: Sales & Marketing Officer
Division: Sugar Projects Division
Location: Mumbai
Experience: 2+ years of experience in engineering sales
Qualification: Engineer

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in more than 28 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Delhi, Ahmednagar and Chennai. Shrijee has three fully equipped manufacturing facilities located in the western and southern parts of India.

We have more than 130 people in our team, including 50 Engineers and 15 MBAs. In addition to these, at any given time, we usually have 100-200 people working on our sites in India & overseas.

We are looking for a Sales & Marketing Officer for our Mumbai office. Candidate will report to the Assistant Manager – Sales & Marketing.

Responsibilities include:

1. Generating inquiries and preparing proposals, quotations and tenders.
2. Preparing offers and keeping track of inquiries
3. Client servicing and follow up.
4. Providing timely support to Shrijee's overseas local partners
5. Identifying and managing dealers/agents.
6. Co-coordinating with project, Logistics and manufacturing department.
7. Coordinating with Supply Chain & Production departments to ensure projects are completed on time

We are looking for:

1. 2+ years of work experience in engineering goods sales
2. Candidate with Sugar Engineering or Sugar technology background will also be preferred.
3. Basic knowledge of chemical engineering (preferred but not compulsory)
4. Digital marketing experience (preferred but not compulsory)
5. Strong written and verbal communication skills.
6. Strong computer skills (MS Word, MS Excel, MS PPT, Internet)
7. Team spirit, good work ethic and high integrity (we do a thorough background check).

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com. If interested, please send resume and cover letter to:

Shrijee Group

A-504, Dynasty Business Park,
Andheri-Kurla Road, Andheri (East),
Mumbai - 400059.

Phone: + 91- 22 -4050 1000

E-mail: careers@shrijee.com & sbs1@shrijee.com

Shrijee Group

Sugar Mills

Sugar Refineries

Ethanol Plants

Cane Crop Solutions



In case of e-mail applications, please put **“Sales & Marketing Officer”** in the subject line.