



**Position:** Proposals Manager

**Division:** Distillery Plants Division

**Location:** Mumbai

**Experience:** 6-8 years' experience in Proposals Division of Alcohol/Ethanol plant supplier or 6-8 years' experience as Senior Technologist in Alcohol Plant

**Qualification:** Alcohol Technologist or other relevant degree

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in more than 25 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Delhi, Ahmednagar and Chennai. Shrijee is represented overseas by local partners in many countries. Shrijee has four fully equipped manufacturing facilities located in the western and southern parts of India.

We have more than 165 people in our team, including 39 engineers and 13 MBAs. In addition to these, at any given time, we usually have 150-250 people working on our sites in India & overseas.

We are looking for a Proposals Manager for our Ethanol Division. This person will report to the Company Director.

**Responsibilities include:**

1. Understanding client requirements.
2. Preparing suitable detailed technical proposals for specific equipment or turnkey plants.
3. Presenting technical proposal before client.
4. Working closely with sales team and estimation team.

**We are looking for:**

1. 6-8 years of relevant work experience with established Alcohol/Ethanol Plants machinery manufacturers in India or 6-8 years' work experience as Alcohol Technologist in distilleries
2. In depth technical knowledge of distillery process
3. Candidates from reputed educational institutes such as NSI and VSI will be preferred
4. Strong written and verbal communication skills
5. Strong computer skills (MS Word, MS Excel, PowerPoint, Internet)
6. Team spirit & work ethic

We offer a professional work environment. Salary offered shall be in accordance with competency. Please see our website [www.shrijee.com](http://www.shrijee.com) for details about us.

If interested, please send resume and cover letter to:

**Shrijee Group**

A-504/505, Dynasty Business Park,

J.B. Nagar, Andheri-Kurla Road,

Andheri (East), Mumbai - 400059.

Phone : + 91- 22 -40501000. E-mail: [careers@shrijee.com](mailto:careers@shrijee.com) & [sbs1@shrijee.com](mailto:sbs1@shrijee.com)

In case of e-mail applications, please put "**Proposals Manager - Ethanol**" in the subject line.