



Position: Area Manager – Marketing
Division: Agricultural Equipment Division (Sugarcane Harvester)
Location: Karnataka
Experience: 4 to 6 years
Qualification: BE/DME in Mechanical Engineering

Established in 1976, the Shrijee Group is a privately held manufacturing company. We offer a wide range of products and services such as turnkey sugar factories, towers and substation structures, agricultural equipment, heavy fabrication, sundry galvanizing, wind powered exhaust fans and engineering spares.

We have more than 185 people in our team, including 52 engineers and 12 MBAs. In addition to these, at any given time, we usually have 200-300 people working on our sites. We also have representatives in Vietnam, Thailand, Philippines, Iran, Syria and Ecuador.

We are looking for an Area Manager – Marketing for Karnataka location. The Area Manager – Marketing will report to the Sr. Manager – Business Development.

Responsibilities include:

1. Selling and marketing of Sugarcane Harvester, Sugarcane Loaders and Sugarcane Planters
2. Coordinating with Head Office, Sugar mills, services, spares and govt. machinery
3. Achieving sales targets
4. Organizing Product Demos and Presentations
5. Appointing dealers
6. Generating enquiry and follow up
7. Coordinating for service issues

We are looking for:

1. Computer skills (MS Office)
2. Written and verbal communication skills
3. Good presentation skill
4. Language - English, Kanada, Hindi and Marathi
5. Bachelor's Degree in Mechanical/DME
6. Team spirit
7. 4-6 years of relevant experience from agricultural equipment industry (preferably Sugarcane Harvester, tractor or Earth moving manufacturing company)
8. Good work ethics

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com

If interested, please send resume and cover letter to:

Shrijee Group

A-504, Dynasty Business Park,
J.B. Nagar, Andheri-Kurla Road,
Andheri (East), Mumbai - 400059.
Fax : + 91- 22 -40501010
E-mail: careers@shrijee.com

In case of e-mail applications, please put “Area Manager – Marketing” in the subject line.

Shrijee Group

Sugar Projects

Agricultural Equipment

Towers and Substations

Heavy Fabrication

Wind Ventilators

Engineering Spares

Galvanizing