



Position: Sales & Marketing Officer
Division: Sugar Projects Division
Location: Mumbai
Experience: 4+ years of experience in sugar industry
Qualification: Sugar Engineer or Sugar Technologist or Chemical Engineer with Sugar Industry experience

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in more than 27 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Delhi, Ahmednagar and Chennai. Shrijee is represented overseas by local partners in many countries. Shrijee has four fully equipped manufacturing facilities located in the western and southern parts of India.

Shrijee also offers sugarcane farming equipment and sugar factory spares. We have more than 125 people in our team, including 39 engineers and 13 MBAs. In addition to these, at any given time, we usually have 150-250 people working on our sites in India & overseas.

We are looking for a Sales & Marketing Officer for our Mumbai office. Candidate will report to the Director.

Responsibilities include:

1. Visiting sugar factories in India, South-East Asia, Africa and India's neighboring countries for promotion of Shrijee Sugar Machinery & Equipment.
2. Contacting prospective clients, giving company presentations and customer-relationship building.
3. Generating inquiries and preparing proposals, quotations and tenders.
4. Preparing offers and keeping track of inquiries
5. Client servicing and follow up.
6. Providing timely support to Shrijee's overseas local partners
7. Identifying and managing dealers/agents.
8. Co-coordinating with project and manufacturing department.
9. Coordinating with Supply Chain & Production departments to ensure projects are completed on time

We are looking for:

1. 4+ years of work experience in sugar machinery marketing or sugar factory operations
2. Candidate with Sugar Engineering or Sugar technology background will be preferred.
3. Basic knowledge of chemical engineering (preferred but not compulsory)
4. Digital marketing experience (preferred but not compulsory)
5. Strong written and verbal communication skills.
6. Strong computer skills (MS Word, MS Excel, MS PPT, Internet)
7. Team spirit, good work ethic and high integrity (we do a thorough background check).

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com. If interested, please send resume and cover letter to:

Shrijee Group

A-504, Dynasty Business Park,
Andheri-Kurla Road, Andheri (East),
Mumbai - 400059.

Phone: + 91- 22 -4050 1000

E-mail: careers@shrijee.com & sbs1@shrijee.com

In case of e-mail applications, please put "Sales & Marketing Officer" in the subject line.

Shrijee Group

Sugar Mills

Sugar Refineries

Ethanol Plants

Cane Crop Solutions