



Position: Business Development Analyst
Division: Sugar Machinery
Location: Mumbai
Experience: 0-2 years
Qualification: Bachelor's in Engineering/Science or MBA, Sugar Technologist or Sugar Engineer

Shrijee is a globally known supplier of turnkey sugarcane factory and sugar refinery projects. Established in 1976, Shrijee has supplied its equipment to more than 400 sugar factories in India and to leading sugar producers in more than 22 countries. The corporate headquarters are in Mumbai (India) and regional offices are in Delhi, Ahmednagar and Chennai. Shrijee is represented overseas by local partners in many countries. Shrijee has four fully equipped manufacturing facilities located in the western and southern parts of India.

Shrijee also offers solar structures, sugarcane farming equipment, heavy fabrication, wind-powered exhaust fans and engineering spares. We have more than 165 people in our team, including 39 engineers and 13 MBAs. In addition to these, at any given time, we usually have 150-250 people working on our sites in India & overseas.

We are looking for a Business Development Analyst for our Mumbai office. The Business Development Analyst will report to the VP – International Business.

Responsibilities include:

1. Providing timely support to Shrijee's overseas local partners
2. Coordinating with estimation department to ensure inquiries are responded in time
3. Preparing offers and keeping track of inquiries
4. Digital marketing
5. Researching global sugar industry
6. Coordinating with Supply Chain & Production departments to ensure projects are completed on time

We are looking for:

1. Strong written and verbal communication skills
2. Strong computer skills (MS Word, MS Excel, MS PPT, Internet)
3. Strong research skills
4. Basic knowledge of mechanical engineering (preferred but not compulsory)
5. Business development experience (preferred but not compulsory)
6. Digital marketing experience (preferred but not compulsory)
7. Team spirit
8. Good work ethic
9. High integrity (we will do a thorough background check)

Salary offered will be competitive. We offer a professional work environment. Please see our website for details about us: www.shrijee.com

If interested, please send resume and cover letter to:

Shrijee Group

A-504, Dynasty Business Park,
Andheri-Kurla Road, Andheri (East),
Mumbai - 400059.
Phone: + 91- 22 -4050 1000
E-mail: careers@shrijee.com & sbs1@shrijee.com

In case of e-mail applications, please put “**Business Development Analyst**” in the subject line.

Shrijee Group

**Sugar Projects
Heavy Fabrication**

**Wind Ventilators
Solar Structures**

Spares

Agricultural Equipment